#### Winter 2005 EDITION



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## Give the Gift of Leisure!



Order a Gift Certificate online or call 847-1733.

Available in denominations of \$35 to \$250

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President and CEO

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## Winter Wonderland

### The forecast is for snow and ice...

It may not be tomorrow, but it will be soon. Are you prepared?

- Prune back wax myrtles and other leafy evergreens to prevent limb breakage from snow and ice buildup. Make sure limbs are away from power lines.
- ◆ Locate your snow shovel and pick up bags of 'play sand' to spread over walks and drives (avoid using rock salt—it will destroy the surface of concrete walks, induce rust on your car and damage or kill surrounding plants).
- ♦ Gather firewood near the door for easy access if you have a wood-burning stove or fireplace.
- Locate flashlights and check batteries. Check your generator to make sure it starts and that you have sufficient fuel in case of prolonged power outage.

- Stock the pantry with staples.
- Check your tires—if they're worn, replace them. If you have chains, locate them.

If you need assistance with clearing walks or drives, contact us 24-hours in advance at 919-847-1733. We can handle everything from home walks and driveways to apartment and business parking lots and streets.



## Add Drama and Security



#### Don't come home to a dark house.

Turn your home into a festival of lights with our architectural-grade lighting systems. Whether you are returning from a long day at the office or that get-away vacation, enjoy the secure feeling that your home is well illuminated.

#### Put your home in a whole new light.

Our lighting designer will visit your home and consult with you on a plan that addresses your needs, introduces the lighting possibilities and meets your budget. With your approval he will develop a plan using photographs of the home, property surveys and your budget to develop a custom solution. Features include the safety of low-voltage, the economy of long-life bulbs and automatic operation with photocells and timers. We can even integrate it with your existing home lighting and computer. The cost of such a system? Expect to pay around two thousand dollars. Savings? Ten percent with our special Winter discount.

#### The Leisure Landscapes

## WINTER VACATION Destinations







Our goal is to restore to you the leisure time you deserve, by leaving one less thing to worry about—your landscape. Now that we've freed up your evenings and weekends, don't you deserve a vacation? And to make your life a little bit easier, we've rounded up a solid list of great vacation sites so you don't have to. In our Winter Vacation list you'll find a wide range of recreation, so no matter what your taste we have something that will tickle your fancy. So relax and enjoy.

Snowshoe, West Virginia for a brisk vacation

Riviera Maya, Cancun, and Chichen Itza



- 1. Ku'aui, Hawaii Ku'uai, the "Garden Isle," features unique wild flowers, rain forests, hidden waterfalls, and a 'grand canyon' that will gratify your senses from morning 'till spectacular sunset. Also, since it's not outside the United States, you don't need to worry about bringing your passport for a taste of an exotic tropical paradise and Polynesian culture!
  - 2. Cancun, Mexico Do vast beaches and clear azure water entice you? How about a lively night-life? Then Cancun is for you. And for the culture mavens, there's the Mayan ruins. Chichen Itza is breath-taking and just a short trip away.
- Snowshoe, West Virginia If your Winter dream is a skiing vacation, have we got a site for you. Snowshoe offers a wide range of slopes, as well as plenty of activities to keep you entertained after you've worn out your skis.

 Orlando, Florida The home of Disney World can still knock your socks off.

With tons of topnotch resorts, plenty of grown-up activities, and a vibrant night life, Florida is an old favorite we still love.



A World of entertainment in Orlando



# Mulching Beds

## Cover those Fall leaves with a coat of mulch, and protect your shrubs—basically

January is the ideal time to mulch (just after leaf fall). It's a good idea to save some of the leaves and place them in the natural areas to serve as a natural weed barrier (and they'll add desirable organic matter to the soil). On top of these, spread your choice of mulch.

Some popular varieties and their characteristics are:

#### **Double-Shredded Hardwood**

- Good color, texture
- Best for coverage
- Best for soil
- Best to suppress weeds

#### **Pine Straw**

- Easy application
- Best for rough terrain
- A must under pines

#### **Pine Bark Nuggets**

- Longest lasting
- Good to suppress weeds
- Not suitable for slopes



## Dealing with Drought

Worried about the effects of drought? Try a landscape makeover to reduce your water requirements.

Drought conditions such as we faced this summer made a big and negative impact on our lawns, planting materials, and budget. It resulted in watering restrictions and increased cost (replacing lawns and planting material) While you're in the replacement mode, maybe it's a good idea to rethink your landscape plan.

The best approach to dealing with drought is to reduce your water requirements. Lawns require the most water. Redesign your landscape to reduce your lawn area to 50% of your total land area and replace the remain-

der with planting beds. For areas in direct sun, choose plantings with low water requirements such as junipers. Plant trees to provide shade. For the remaining lawn, consider more heat and water tolerant varieties such as zoysia or centipede. For the beds, use groundcover plants and mulch heavily to hold in moisture.

A second approach is to develop alternate sources of water.

Consider a well for irrigation use. If you have a large property, develop an irrigation pond. If you have new construction, consider constructing an

underground cistern. A concrete "vault" is buried underground and house roof downspouts are piped to fill the cistern. A pump supplies your irrigation system.

Winter is a good time to design and perform changes to the landscape. It allows the transplanting of large trees while they are dormant and allows plants time to develop root systems to carry them through the summer.

Call for an appointment for a Leisure consultant to assist you.



## Meet the New Kids on the Block

Time to give credit to those folks behind the scenes that handle your designs, estimates and customer service. Ever wonder who these 'invisible' workers were? Well, we'd like you to know, so we proudly introduce the Leisure Landscapes office staff.

**Joseph Michael Luhn...** Works as a landscape designer and estimator. He is a graduate of Illinois Central College with an Associate of Applied Science degree in horticulture.



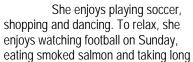
Joseph was born in Richfield, Minnesota, where he grew up with one sister and two brothers.

He enjoys gardening and photography, which he uses in his digital art. For music, he enjoys playing guitar and listening to his favorite group, Third Day. His favorite movie? Star Wars I-VI Favorite book: The Lord of the Rings Trilogy.

Joseph is currently engaged and will be married October 7th, 2006 to Mandy.

Maria Paulina Pino ... Does just about everything in running the office. For customer service, she answers calls, schedules appointments, updates customer files, processes timesheets and prepares invoices. She also coordinates special projects like flower orders, mulch orders and IrriGuard maintenance visits.

Paulina is fluent in English and Spanish. Born in Guayaquil, Ecuador, she came to this country in 2001.





Paulina is married to James Rouse, and they have a beautiful 6-month old daughter, Dominik Zoe.

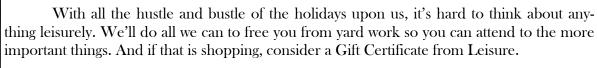


#### WELCOME!

to our new Complete Care Plan customers for the fourth quarter 2005:

Alyson Pond Homeowners Association, North Raleigh; Tom and Suzanne Bright, Weston Estates; Jori Jordan, Alyson Pond, Judy Nartey, Greystone; Jonathon and Jennifer Riddle, Heritage; Shoppes of Heritage, LLC., Wake Forest

## A Note from the President



Once the holidays are behind us, we'll be contacting you to confirm your mulch order. Check our article at the bottom of page 2 for the pros and cons of the various types.

We have completed a review of oil prices on our maintenance contracts and find the impact is not as severe as we feared. Let's hope they hold at the current levels. In any event, we are holding our price increase to 4%.

Finally, as we get ready for the dark winter months, consider adding a little light to your lives with outdoor lighting, discussed on page 1. If future water shortages have you concerned, it may be time for a landscape makeover. See our article on page 3.

Daul Martin







Visit us online at www.leisurelandscapes.com for great landscaping ideas. Click on a service button and be transported to a full description of the topic. See photographs of beautiful designs created and implemented by Leisure Landscapes for real homes in your area. The new content includes:

Special Offer— our product or service discount page. Click here to learn about our special for the month

About Us-Learn about the Leisure Landscapes Mission and find the answers to frequently asked questions in FAQs.

In the News- Lose your newsletter? Find it online here (and several back issues)

Feature Homes- See three new additions to this favorite section. Find real solutions to real landscape challenges.

#### Visiting family for the Holidays?



#### You're safe with IrriGuard.

Leisure Landscape's Weekly  Maintenance Schedule	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FR	SATUR-
Yellow Team Leader: Antonio	Special Request Jobs	North Raleigh  Alyson Pond, North  Ridge	Raleigh  Country Club Hills, North Hills, Olde Raleigh	Durham, Chapel Hill Winstead, Governors, Fearrington	Ap ex, Ca	Cary Wessex
Red Team Leader: Martin	Special Request Jobs	Cary, Holly Springs Lochmere, Wyndfall, Enchanted Oaks,	Cary, Morrisville Preston, Carpenter Village, Weston Estates	Wake Forest Wakefield, Bedford, Falls River	Ra- leigh Hayes Barton, Oak- wood, Glenwood,	Roles- ville Heddingham, Wall Creek

DECEMBER	JANUARY	FEBRUARY		
<ul> <li>◆ Apply fertilizer to turf</li> <li>◆ Remove leaves from plant beds</li> <li>◆ Set Holiday lights and decorations</li> </ul>	<ul> <li>Apply pine straw and hardwood mulch to beds and natural areas</li> </ul>	Prune ornamental gasses and ground- covers		
	<ul> <li>Apply FloraGuard deer and rabbit repellent</li> </ul>	♦ Prune trees and shrubs		